

# THE LAS VEGAS SALES REPORT

HOME BUILDERS RESEARCH, INC.  
(702) 645-4200

BUILDER	A	TOTAL	P	SEP	T	LOT	TOTAL	ZONE	SUBDIVISION	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	LAST 12	LAST 12	CLOSINGS	CLOSINGS	DATE	COMMUNITY	ZIP		
	R	AVG	R	AVG	Y		MONTHS															MO	BLDR						BUILDER	2010
	E	SLS	I	SLS	P	SIZE	LOTS															AVG	SUM	SUM	CLOSINGS	CLOSINGS				
RICHMOND AMERICAN	NW	129	F		B	35X80	200	T-C	WHITNEY HEIGHTS	1	1	1	0	1	1	0	0	2				7	0.78		26	4	186		89149	
RYLAND HOMES	NLV	140	F	134	B	41X88	62	R-2	ALLORA 2 @ DAVYN RIDGE							1	4	2	1	0	3	11	1.83		11	11		DAVYN RIDGE	89032	
RYLAND HOMES	NW	225	E		B	47X105	274	PD	AUBURN/BRADFORD	2	3	1	0	1	2	1	0	1	2			13	1.30		46	7	203	PROVIDENCE	89149	
RYLAND HOMES	SW	243	E		B	67X100	225+	R-2/8	AUGUSTA	3	2	5	1		4	3	2	3	0	1		24	2.40	12	138	36	14	227	MOUNTAINS EDGE	89178
RYLAND HOMES	SW	184	F		B	31X55	155	RUD	BELFORD	1	1											2	1.00		32	0	151	MOUNTAINS EDGE	89178	
RYLAND HOMES	H	170	F		B	32X88	137	RM-10	CATANIA									2	2	3		7	2.33			7	7	AVELLINO VILLAGE	89052	
RYLAND HOMES	NLV	167	F	170	B	38X88	96	R-2	CENTENNIAL CROSSING									3	1	0	1	5	1.25			5	5		89135	
RYLAND HOMES	S	296	E	310	B	55X115	131	RS-6	CORDOVA ESTATES		2	2	3	1	0	2	1	1	0	0	1	13	1.18		4	9	13		89052	
RYLAND HOMES	H	156	F		B	35X65	118	RM-10	JASMINE									4				4	2.00			4	4	AVELLINO VILLAGE	89052	
RYLAND HOMES	NLV	206	E	196	B	56X107	70	R-1	KARDELO AT DAVYN RIDGE	0	0	0	1	0	1	0	0	0	0	1	2	5	0.42		1	5	63	DAVYN RIDGE	89032	
RYLAND HOMES	NW	247	E		B	55X110	48	PD	KENSINGTON AT PROVIDENCE	0	0	3	0	0	1	0	1	0	1	1		7	0.64		5	4	9	PROVIDENCE	89166	
RYLAND HOMES	NW	253	E		B	40X104	130	P-C	KINGWOOD KNOLL	7	6	0	2	1								16	3.20			34	3	130	SUMMERLIN	89138
RYLAND HOMES	NLV	186	F		B	45X132	93	PUD	LAREDO @ DAVYN RIDGE	1	1	1	3	0	0	1	1					8	1.00			29	5	90	DAVYN RIDGE	89032
RYLAND HOMES	SW	176	F	184	B	38X80	255	RM-10	VILLAGE OF AVELLINO			3	0	1	1	1	1	1	0	0	4	12	1.20		3	9	12		89052	
RYLAND HOMES	NW	175	F	173	B	44X82	49	PD	WINDEMERE AT PROVIDENCE	1	0	1	2	0	2	0	1	0	1	2	1	11	0.92		6	9	15	PROVIDENCE	89166	
SANTA THERESA ESTATES	MS	177	F	212	B	43x107	30	MF-2	SANTA THERESA ESTATES	0	0	3	2	2	4	3	1	0	2	0	1	18	1.50	1	19	18	15	33		89027
SHADOW HAWK	MS	217	E		A	CONDO			SHADOW HAWK					1	0	1	1					3	0.75	0	3		3	3		89029
SHEA HOMES	NLV	236	E	269	B	50X105	532	PUD	ARDIENTE	2	5	6	0	3	1	0	2	0	4	5	3	31	2.58	3	31	15	18	33		89081
SIGNATURE HOMES	E	114	F		B	34X56	222	RUD	SOLANA TERRACE	0	1	0	0	0	1							2	0.33	0	2	11	1	92		89156
SKY LAS VEGAS	S	415	C		HR	CONDO	415	U-V	SKY LAS VEGAS	0	0	0	0	0	0	0	0	1				1	0.11	0	1	1	1	330		89109
STANDARD PACIFIC HOMES	NLV	205	E	203	B	55X108	85	R-1	DESERT RIDGE	0	3	3	1	0	4	1	2	1	0	0	2	17	1.42			17	11	71		89031
STANDARD PACIFIC HOMES	NLV	217	E		B	45X100	77	PUD	MOUNTAIN SHADOWS	1	1											2	1.00	2	19	6	0	42		89081
STORYBOOK HOMES	SW	223	E		B	50X91	54	R-2/8	CANDLELIGHT	2												2	2.00	2	42	13	0	51		89113
STORYBOOK HOMES	E	116	F		B	33X65	129	RUD	LA PAZ ESTATES	0	0	0	1									1	0.25			3	1	119		89115
STORYBOOK HOMES	E	114	F	108	B	50X94	36	R-2	LOS LIBROS	0	1	1	0	0	1	0	1	0	1	1	2	8	0.67		9	6	22		89115	
STORYBOOK HOMES	SW	152	F		B	40X90	21	R-2/8	SOUTHGLEN	1	0	3	0	0	4	0	0	1				9	1.00			13	5	18		89141
STORYBOOK HOMES	SW	132	F		B	36X52	60	RUD	TRISSINO	1	0	1	1	0	4	0	0	2	4			13	1.30			15	10	25	MOUNTAINS EDGE	89178
STORYBOOK HOMES	SW	177	F		B	36X88		R-2/8	WINERIDGE ESTATES										9			9	9.00			0	9	9		89178
TOLL BROTHERS	H	377	C		B	41X103	52	P-C	BALBOA AT INSPIRADA	0	0	0	0	0	2							2	0.33	5	55	2	2	15	INSPIRADA	89052
TOLL BROTHERS	H	442	C		B	60X108	88	P-C	BARCELONA AT INSPIRADA	1												1	1.00			3	0	16	INSPIRADA	89052
TOLL BROTHERS	NW	379	D		B	45X120		PD	CARRIAGE COLLECTION	1												1	1.00			1	0	8	PROVIDENCE	89149
TOLL BROTHERS	H	169	F	196	A	29X78	26	P-C	CASA CITTAS 2					1	2	0	0	0	0	0	2	5	0.63				5	5		
TOLL BROTHERS	H	186	F		A	CONDO	52	P-C	CASTELLOS @ INSPIRADA		1			1	1	2						5	1.25			1	2	3	INSPIRADA	89052
TOLL BROTHERS	H	234	E	221	B	45X90	88	P-C	CORONADO AT INSPIRADA	2	2	2	1	0	1	1	1	1	3	2	2	18	1.50		16	12	46	INSPIRADA	89044	
TOLL BROTHERS	NW	398	D		B	90X140			HIDDEN CANYON								1					1	1.00			1	1		89131	
TOLL BROTHERS	H	795	A		B	85X135		RS-6	MACDONALD HIGHLANDS												1	1	1.00			1	1	MACDONALD HIGHLANDS	89012	
TOLL BROTHERS	SW	241	E	249	B	40X101	160	R-2	MIRASOL AT MTNS EDGE		3	1	0	0	0	0	0	0	1	0	1	6	0.55			4	2	6	MOUNTAINS EDGE	89178

## SEPTEMBER SUBDIVISION PERMIT ACTIVITY

W					
H		T	A		
E		Y	R		
R		P	E		
E	BUILDER	E	A	SUBDIVISION	SEP
LV	KB HOME	B	SW	SOMERSET	12
C	RICHMOND AMERICAN	B	SW	BELLA LAGO	11
LV	DR HORTON	B	NW	LA VENTINA	9
H	BEAZER HOMES	B	SE	ROSABELLA AT WESTON HILLS	9
H	KB HOME	B	H	INSPIRADA	8
H	KB HOME	B	H	VERSANTE	8
LV	KB HOME	B	NW	KINGWOOD	7
C	DUNHILL HOMES	B	SW	BRIGHTON	6
C	RICHMOND AMERICAN	B	E	COPPER CREEK	6
LV	WOODSIDE HOMES	B	NW	MADISON COLONY	6
C	KB HOME	B	SW	TALAVERA	6
C	RICHMOND AMERICAN	B	SW	VININGS	6
NLV	SHEA HOMES	B	NLV	ARDIENTE	5
C	RYLAND HOMES	B	SW	CAMERON	5
NLV	HARMONY HOMES	B	NLV	FIELDS AT ALIANTE	5
C	LENNAR	B	SW	MANDOLIN	5
H	PARDEE	B	SE	MONTCLAIRE	5
C	AMERICAN WEST	B	SW	RESERVE	5
C	PULTE HOMES	B	SW	TIERRA VISTA	5
H	DUNHILL HOMES	B	H	TUSCANY PARCEL 18	5
H	WOODSIDE HOMES	B	H	VILLA PALERMO	5
H	RYLAND HOMES	B	SE	CORDOVA ESTATES	4
LV	WOODSIDE HOMES	B	NW	HEARTHSTONE	4
NLV	PARDEE	B	NLV	RIVERSTONE	4
H	DUNHILL HOMES	B	H	TUSCANY PARCEL 25	4
LV	RYLAND HOMES	B	NW	WINDEMERE AT PROVIDENCE	4
C	RICHMOND AMERICAN	B	S	AMBER RIDGE	3
NLV	WILLIAM LYON HOMES	B	NLV	FIELDS	3
C	RICHMOND AMERICAN	B	SW	FOXBOROUGH	3
H	PULTE HOMES	B	H	MADEIRA CANYON	3
C	LENNAR	B	SW	MADISON PLACE	3
C	PINNACLE HOMES	B	SW	MAPLEWOOD	3
LV	KB HOME	B	NW	REMINGTON	3
LV	RICHMOND AMERICAN	B	NW	STONEWATER	3
H	LENNAR	B	H	SUMMIT RIDGE AT DESERT CANYON	3
NLV	RYLAND HOMES	B	NLV	ALLORA AT DAVYN RIDGE	2
LV	LENNAR	B	NW	ARBOR RIDGE	2
C	VARIOUS	B	SW	AZURE	2
C	DISCOVERY HOMES	B	SW	CASCADE AT MTNS EDGE	2
LV	RICHMOND AMERICAN	B	NW	CHESTNUT HILL	2
C	PINNACLE HOMES	B	NW	EAGLE ROCK ESTATES	2
LV	RICHMOND AMERICAN	B	NW	EMERSON	2
C	DUNHILL HOMES	B	SW	GENEVA	2
NLV	HARMONY HOMES	B	NLV	HARMONY POINTE	2
LV	KOBIE CREEK LLC	B	NW	KOBIE CREEK	2